



**TRITON**  
TECHNICAL

*Company Overview*

**DISCOVER  
BETTER.**

[tritontechnical.com](http://tritontechnical.com)

✉ [info@tritontechnical.com](mailto:info@tritontechnical.com)

📞 US | +1.206.453.6120 UK | +44.207.993.2547

# Technology Systems

## As Unique As Your Yacht

**One of the most trusted names in the superyacht AV/IT industry, we at Triton are experts in the integration and support of luxury Entertainment, Information Technology, Satellite Communication, Automation, Lighting, and Security Systems.**

Every system Triton deploys is masterfully tailored to the vessel it serves and uniquely designed with all a ship owner's specifications in mind. We bring to each project a serious passion for technology and a strong foundation of our three guiding principles: ease of use; reliability; and supportability.

### **Easy to Use**

*Often complex, never complicated*

Regardless of how intricate a system design is, Triton's end-user experience is always intuitive and user-friendly. We believe that anyone from your vessel's owner to first-day crew members should be able to easily navigate

your onboard entertainment and technology systems.

### **Reliable**

*Technology that works for you*

Through use of proven components, standard communication protocols, and expert engineering, our systems are designed to last. All Triton-deployed networks are completely scalable and engineered to grow with your yacht. Our solutions optimize performance with minimal points of failure.

### **Fully Supported**

*Comprehensive 24/7/365 Support*

Triton offers the industry's most accessible support service—available any time, any place. Our “all under one umbrella” philosophy means streamlined support for all AV, IT, SATCOM, Automation, and Security systems. More than that, you're guaranteed a response from a real staff member within 15 minutes.

**“Triton has a policy of 15-minute response time to any support call or email... They will not just respond. They will work toward a solution in 15 minutes.”**

**—David Kemp, Chief Engineer,  
MY Callisto**



## **Core Competencies**

- *Conceptual Design and Technology Specification*
- *Refit and Project Planning*
- *Entertainment Systems*
- *Automation Systems*
- *Lighting Design, Control, and Installation*
- *Comfort Systems*
- *Media Storage and Delivery*
- *Crew Notification Solutions*
- *IT Infrastructure*
- *Surveillance Systems*
- *Cellular and Satellite Communication Systems and Services*
- *Telecom Services*
- *TETRA and Digital Mobile Radio (DMR) Systems*
- *Shore IT Hosting Services*
- *AV/IT/SATCOM System Installation*



# What We Do

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**From concept to completion, we work with you to create the most exceptional entertainment and technology experience for your yacht.**

## **Immersive Entertainment**

Triton specializes in custom state-of-the-art AV systems ranging from audio and video on-demand, satellite TV, IPTV, immersive surround systems, and extraordinary high definition cinemas.

## **Advanced IT Infrastructures**

Masterfully engineered, our IT systems offer guaranteed business continuity, data integrity, and secure remote access to documents and email. We craft our infrastructures around the most reliable and enterprise-tested hard- and software on the market.

## **Reliable Connectivity**

Whether it's the ability to seamlessly switch between various networks, manage unified communications, or easily prioritize data traffic, Triton provides systems that are scaled to your needs.



With experience on more than 150 of the world's largest yachts, we know that exceptional solutions come from working one-on-one with each of our clients.



### Entertainment

All the content you want, when you want it, from anywhere onboard.



### IT

Your yacht is so much more than a place to relax, it's a floating business. Build it like one.



### SATCOM

Stay connected to the grid, even when you're a thousand miles away from it.



### Automation

Elegant yet simple to use - your control system puts you in charge of your onboard experience.



### Lighting

Let us set the mood in your living areas with custom light scenes or create a full nightclub atmosphere.



### Surveillance

From basic CCTV to thermal imaging, "peace of mind" is something we can guarantee.

# How **We're Different**

**Each project we take on is a collaboration of inspiration, organization, technical expertise, and timing.**

*A few of the key advantages we have over our competitors include:*

## **System Design**

Triton system designs are based on experience, proven technologies, and extensive in-house testing prior to deployment.

## **Standardization**

Our systems employ widely available professional- and commercial-grade components, configured for optimal performance and remote support. As a result, our clients achieve major cost savings by not having to purchase overpriced custom equipment. This process guarantees compatibility with all integrated third-party components and systems.

## **Control User Interface**

We design sophisticated graphical user interfaces tailored to the aesthetic of each Client's space.

Navigation of our interface is always intuitive and simple to use. Almost any function can be achieved in three button presses or less.

## **Documentation**

For each system we deploy and support, we also provide detailed documentation. This provides a point of reference when troubleshooting or when planning system modifications. Our documentation is easy to navigate and kept up-to-date with every modification. Doing this allows for simplified remote support, even when no ETO is onboard.

## **Global Support**

Triton support is truly available 24 hours a day, 7 days a week, 365 days a year. Clients with active support contracts receive responses within 15 minutes. There are no automated reply systems with Triton, we always have an individual on the other side of the line, ready to assist.







# What We Believe



One size does not fit all, therefore no solution is ever the same.



Reliability and simplicity of systems always come standard.



Providing solutions means more than just providing equipment.



Getting technical support should be quick and never a hassle.



Technology should work *for* you, not the other way around.



# Who We Are

**Founded in 2004, Triton started out as a tight-knit group of people passionate about technology and uncovering solutions to complex situations.**

Our team at Triton is an ever-growing community of professionals from all different backgrounds, all over the world. We are creative, results-driven, independent thinkers who are passionate and dedicated to our work.



## DAVID DENCHIK

CEO

Prior to founding Triton, CEO David Denchik worked at the right hand of one of the world's most successful software entrepreneurs at Vulcan, Inc. in Seattle. As a technology integration engineer, David's interest in superyachts sparked while working on the build of Motor Yacht Octopus (alongside Jason and Simon) as well as other yacht projects for Vulcan.



## JASON SUIT

Engineering Director

Triton founder Jason Suit started his career in the concert touring and AV integration industries. A graduate of the Art Institute of Seattle and American University, Jason holds degrees in acoustics, audio production, and technology.



## SIMON SCOTT

EU Director

During his time in the Royal Navy, EU Director Simon Scott achieved accreditation in electrical and technical engineering. He later received a Bachelor of Engineering degree from Nottingham University and went on to become ETO onboard yachts Golden Shadow and Golden Odyssey.

# 24/7/365 Support

helpdesk@tritontechnical.com | ✉  
+1.206.453.6123 | 📞

## Contact Us

**Seattle (Headquarters):** 530 Industry Drive | Seattle, WA 98188

**Portland:** 921 SW Washington St., Ste. 712 | Portland, OR 97205

**London:** Windsor Marina, Maidenhead Road | Windsor, Berkshire SL45TZ

✉ info@tritontechnical.com

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